

**ACCOUNT EXECUTIVE
FIRST IMPRESSION LABELS
DURBAN**

CORE PURPOSE OF THE JOB:

To increase business capacity by effectively marketing the business unit and its products to clients within your portfolio with a view to forging strong rewarding relationships.

KEY PERFORMANCE AREAS:

- Achieve and exceed budgets
- Formulation and implementation of account development plans
- Track and report on key sales indicators
- Resolving production and product issues with customers
- Deal with all queries in a timeous manner

QUALIFICATIONS / EXPERIENCE:

- Relevant tertiary qualification with at least 3-5 years experience within a similar role
- Previous experience within the Labels industry will be beneficial
- Proven track record of effective management of sales team, meeting and increasing sales budgets
- Strong computer skills

BEHAVIOURS & ATTRIBUTES:

- Service driven
- Client focused
- Strong communication skills
- Influential
- Ability to work under pressure with multiple deadlines

The advert has minimum requirements listed.

Management reserves the right to use additional / relevant information as criteria careers@hirtandcartergroup.co.za

Closing date for applications is Tuesday, 7th December 2021.