

**MANAGING DIRECTOR
HIRT & CARTER**

The Managing Director will assume full accountability for strategic leadership and direction across diverse business functions, encompassing Print Operations, Customer Experience, Digital Services, and Creative Strategy streams. This pivotal role entails orchestrating cohesive business strategies that drive operational excellence, elevate customer experience, and leverage cutting-edge digital solutions. By spearheading innovation and cultivating synergies across multidisciplinary teams, the Managing Director will champion market-leading initiatives that propel growth, optimise efficiencies, and position the organisation at the forefront of our industry.

The Managing Director will play a key role in fostering a dynamic and inclusive company culture. Responsible for driving transformational initiatives and leading change management processes, this role will empower teams to embrace innovation and continuous improvement. By championing employee engagement and cultivating a collaborative environment, the Managing Director will lead initiatives that will take the organisation forward, ensuring agility and competitiveness in a rapidly evolving market landscape.

This role will be based in Durban and report directly to the Group CEO. The other positions reporting to the Group CEO include Chief Financial Officer (CFO), Chief Information Officer (CIO), Head of Human Resources (HR), Managing Director (MD) of Software Solutions, Managing Director (MD) of Paton Tupper and Managing Director (MD) of Forge Marketing Technologies.

KEY PERFORMANCE AREAS:

- Develop and execute the core Hirt and Carter business strategy.
- Oversee the financial and commercial performance of the company ensuring profitability and growth.
- Lead the digital transformation of the company by integrating centers of excellence and fostering innovation and collaboration.
- Ensuring high levels of customer experience and growth through effective relationship management.
- Implement succession planning strategies for key positions.
- Promote a culture of diversity and inclusion within the Company.

QUALIFICATIONS / EXPERIENCE/ATTRIBUTES:

- A relevant qualification is required with approximately 10 years' experience in a Senior Management/Executive role.
- A solid background in either Retail or FMCG (Brands)
- Strategic planning and execution
- Financial/Commercial experience
- General management and leadership experience
- Customer-focused
- Digitally fluent
- Strong business acumen
- Ability to work collaboratively
- Critical thinking and problem-solving skills
- Excellent communication and interpersonal skills

The advert has minimum requirements listed.

Management reserves the right to use additional/relevant information as criteria careers@hcg.one

Closing date for applications is Friday, 20th September 2024.